

## Message Text

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ACTION EB-08

INFO OCT-01 AF-10 EUR-12 NEA-10 ISO-00 SAA-01 AID-05

CIAE-00 COME-00 FRB-03 INR-10 NSAE-00 ICA-11

TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01

NSC-05 SS-15 STR-07 CEA-01 MCE-00 /112 W

-----094977 201322Z /44

R 191356Z JUL 78

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 8848

INFO AMEMBASSY ABU DHABI

AMEMBASSY ALGIERS

AMEMBASSY AMMAN

AMEMBASSY ATHENS

AMEMBASSY CAIRO

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KHARTOUM

AMEMBASSY KUWAIT

AMEMBASSY MUSCAT

AMEMBASSY RABAT

AMEMBASSY TUNIS

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ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: ETRD, SY, XF

SUBJECT: BOYCOTT: CUMMINS ENGINES AND KODAK RECEIVE BOYCOTT  
LETTERS; ACTION TAKEN AGAINST CUMMINS

REF: DAMASCUS 2224 (NOTAL)

1. LOCAL REP FOR CUMMINS ENGINES INFORMED ECONOFF JULY  
18 THAT SYRIAN MINISTRY ECONOMY AND FOREIGN TRADE HAS HELD  
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UP IMPORT LICENSES FOR CUMMINS ENGINES SPARE PARTS PENDING  
CUMMINS RESPONSE TO A QUESTIONNAIRE. THIS PUTS CUMMINS  
IN SAME CATEGORY INTERNATIONAL HARVESTER (REFTEL). LOCAL  
REP STATES HE CAN PROBABLY CLEAR THIS CATEGORY OF GOODS  
BY GOING TO RIGHT PEOPLE BUT THAT THIS IS A HELL OF A WAY  
TO DO BUSINESS.

2. SAME INDIVIDUAL WHO HAS BEEN NEGOTIATING WITH KODAK FOR AGENCY FOR SYRIA STATES KODAK IS BACKING OFF BECAUSE, ACCORDING TO KODAK U.S. REPS, IT TOO HAS RECEIVED QUESTIONNAIRE AND SEES NO POINT TO PURSUING BUSINESS IN SYRIA. (COMMENT: WHILE LACKING CONCRETE EVIDENCE, IT APPEARS THAT EARLIER WORRIES THAT SOME OF OUR FRIENDS WOULD BE CARRYING TALES TO BOYCOTT OFFICE ABOUT REAL OR IMAGINED MISDEEDS ARE COMING TRUE IN BUNCHES.)

3. IN RELATED INCIDENT, SYRIAN BUSINESSMAN WITH GOOD SECRET POLICE CONNECTIONS TOLD ECONOFF THAT LOCAL REPRESENTATIVE OF GERMAN ELEVATOR FIRM CONVINCED MIDDLE GRADE POLICE OFFICIALS THAT OTIS ELEVATOR IS SUBSIDIARY OF U.S. FIRM MANUFACTURING F-15 FIGHTER PLANE SOLD TO ISRAEL. CONSEQUENCE WAS ARREST AND EXPULSION OF OTIS ELEVATOR REPS. ISSUE WAS STRAIGHTENED OUT BY BUSINESSMAN HIMSELF WHO, IT APPEARS TO ECONOFF, HAS EXACTED A PRICE FROM OTIS FOR HIS SERVICE.  
PELLETREAU

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BOYCOTTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978DAMASC04121  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780298-0287  
**Format:** TEL  
**From:** DAMASCUS  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780744/aaaabkvk.tel  
**Line Count:** 82  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 8ad1b370-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 DAMASCUS 2224  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1960186  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BOYCOTT: CUMMINS ENGINES AND KODAK RECEIVE BOYCOTT LETTERS; ACTION TAKEN AGAINST CUMMINS  
**TAGS:** ETRD, SY, XF, US, KODAK, CUMMINS ENGINES  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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